

WORKSHEET

Feedback to Success (Through ACTION)

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FEEDBACK	ACTION	SUPPORT (Predicting Barriers)	SUCCESS IS ...
<p>Feedback you received:</p>	<div data-bbox="596 440 999 630" style="border: 1px solid black; border-radius: 15px; background-color: #003366; color: white; padding: 10px; text-align: center;"> <p>“To KNOW and to not DO is to not yet know.”</p> <p>Kurt Lewin</p> </div>	<p>When people are not successful in a role, it is due to a LACK OF:</p> <p>Knowledge – 6% Skill – 13% Motivation – 10% Supportive Situation – 71%</p>	
<p>EOS® Sources of FEEDBACK</p> <ul style="list-style-type: none"> • GWC™ G – Get It W – Want It: Have a passion for the work and you will wake up (most mornings) excited to get to it. C – Capacity to Do It: This means having the time, emotional energy, mental ability, intelligence and experience to handle the role. • START / STOP Feedback The things the leadership team communicates to you that you could change for the betterment of the team. • Scorecard Performance • Rock Performance 	<p>What is your commitment to START or STOP doing in the next 30 / 60 / 90 days?</p> <p>Next 30 days . . .</p> <p>Next 60 days . . .</p> <p>Next 90 days . . .</p>	<p>Knowledge needs:</p> <p>Skill needs:</p> <p>Motivation needs:</p> <p>Support needs:</p>	<div data-bbox="1598 743 2001 998" style="border: 1px solid black; border-radius: 15px; background-color: #003366; color: white; padding: 10px; text-align: center;"> <p>“Before enlightenment, chop wood and carry water. After enlightenment, chop wood and carry water.”</p> <p>Zen Proverb</p> </div> <div data-bbox="1598 1040 2001 1393" style="border: 1px solid black; border-radius: 15px; background-color: #003366; color: white; padding: 10px; text-align: center;"> <p>“It is a choice . . . to buy into the fear and the system or to chart your own path and create value as you do. It’s your job to figure out how to chart the path, because charting the path is the point.”</p> <p>Seth Godin</p> </div>