

What it means to have Scott Patchin (The trU Group) as your EOS partner

Below are some guidelines I use to help stay focused on being your partner in mastering EOS. I also include some additional services that could be used to provide additional support to leaders and organizations at any point along their EOS journey.

My Pledge – To be a supporting presence on your EOS Journey. My support metric/guideline is to provide 2-4 hours of support between quarterlies. Here are examples of what I tend to do in that time for my partners:

- Attend a leadership L10 meeting
- Phone calls/emails to talk through issues
- New leader onboarding – 1-hour EOS overview (including new manual)
- Change – Facilitate 2-hour planning around major change (i.e. loss of key leader or customer)
- Support management training – ask about this if you want to hear more
- Support (2nd set of eyes) for creating and delivering performance reviews
- Facilitate planning sessions with boards
- Attend department level L10 meetings for fine tuning
- Preparation for quarterly planning session, including customizing approach based on team and business needs

Additional Services I have provided to organizations (call about details and cost)

- Coaching – 6 to 12 months coaching for leaders. Process includes 360 feedback based on the LMA behaviors defined within EOS
- Full and Half-Day Special Sessions. Some examples include:
 - Facilitate planning session with boards
 - Consulting: Plan and implement EOS rollout to your organization
 - Teach/Facilitate: Change Management (SBA/FBA in action)
 - Consulting: Core process development and implementation plan
- Full and Half-Day IDS Session
- Team Health-Building Session
- Half-Day Leadership and Management Training
 - Contact me around topics and structure
 - I also have identified some key local resources that I trust and would refer to partners
- Speaking Engagements (Keynote talks and workshops)