

FEEDBACK	ACTION	SUPPORT (PREDICTING BARRIER)	SUCCESS IS . .
<p>Feedback you received</p>	<div style="border: 1px solid black; border-radius: 15px; padding: 10px; background-color: #f4a460; color: white; text-align: center;"> <p>To KNOW and to not DO is to not yet know.</p> <p>Kurt Lewin</p> </div>	<p>When people are not successful in a role, it is due to a LACK OF:</p> <ul style="list-style-type: none"> Knowledge – 6% Skill – 13% Motivation – 10% Supportive Situation – 71% 	
<p>EOS® Sources of FEEDBACK</p> <ul style="list-style-type: none"> <input type="radio"/> GWC™ <ul style="list-style-type: none"> G – Get IT W – Want It: Have a passion for the work and will wake up (most mornings!) excited to get to it. C – Capacity to Do It: This means having the time, emotional energy, mental ability, intelligence, and experience to handle the role <input type="radio"/> START / STOP Feedback <ul style="list-style-type: none"> The one thing the leadership team communicates you that you could change for the betterment of the team. <input type="radio"/> Scorecard Performance <input type="radio"/> Rock Performance <input type="radio"/> LMA Feedback (from your Team) 	<p>What is your commitment to START or STOP doing in the next 30 / 60 / 90 days?</p> <p>Next 30 days . . .</p> <p>Next 60 days . . .</p> <p>Next 90 days . . .</p>	<p>Knowledge needs:</p> <hr/> <p>Skill needs:</p> <hr/> <p>Motivation needs:</p> <hr/> <p>Support needs:</p>	<div style="border: 1px solid black; border-radius: 15px; padding: 10px; background-color: #f4a460; color: white; text-align: center; margin-bottom: 10px;"> <p>Before enlightenment, chop wood and carry water. After enlightenment, chop wood and carry water.</p> <p>Zen Proverb</p> </div> <div style="border: 1px solid black; border-radius: 15px; padding: 10px; background-color: #f4a460; color: white; text-align: center;"> <p>It is a choice . . . to buy into the fear and the system or to chart your own path and create value as you do. It's your job to figure out how to chart the path, because charting the path is the point.</p> <p>Seth Godin</p> </div>